

Business Development Executive

Job Title: Business Development Executive - Risk Services and Software

Working For: Risk Control Limited

Location: Soho, London

Salary: Competitive base plus bonus

Risk Control Limited is an entrepreneurial risk consultancy and FINTECH company working on highly topical regulatory, risk and financial modelling topics. Our clients include major public and private sector financial institutions and public authorities.

We seek an ambitious, energetic and knowledgeable Business Development Executive to work on developing our software and consulting business and bidding for new work.

What you will do

- You will use your in depth understanding of financial markets, regulation, and risk management, and excellent communication skills to assist in winning new business and managing relationships with existing clients.
- You will use your skills in strategic thinking to participate in developing a marketing strategy for Risk Control.
- You will support the management of client projects.

Requirements

Required characteristics are:

- Relevant experience of business development or sales in the finance industry.
- Good grasp of finance and risk management acquired through advanced study or professional experience.
- The ability to think strategically about our sales and marketing activities.
- Polished and credible with clients.
- Excellent research and communication skills.
- Capable of drafting well-written press releases and promotional material.
- Hard working and energetic in taking on and completing tasks.
- Precise and meticulous in your approach to work.

Interviews will be held on a rolling basis.

Start Date: Immediate

Please send a covering letter outlining how you meet the specification along with your CV to admin@riskcontrollimited.com