

Business Development Officer

Job Title: Business Development Officer

Working For: Risk Control Limited

Location: Soho, London

Salary: competitive, dependent on experience and qualifications

Risk Control is a specialist provider of technical risk management consulting and software. Risk Control works with major financial institutions including banks, insurers and asset managers on key issues affecting their risk strategies and public policy. Our analyses of financial risk have shaped the thinking of regulators and industry participants.

We are looking for an ambitious, energetic and knowledgeable Business Development Officer to work on developing our software and consulting business and bidding for new work.

What you will do

- You will use your in depth understanding of financial markets, regulation, and risk management, and excellent communication skills to assist in winning new business and managing relationships with existing clients.
- You will use your skills in strategic thinking to participate in developing a marketing strategy for Risk Control.
- You will support the management of client projects.
- You will assist in running the office on a day to day basis.

Requirements

Required characteristics are:

- Good grasp of finance and risk management acquired through advanced study or industry experience.
- The ability to think strategically.
- Polished and credible with clients.
- Excellent research and communication skills.
- Capable of drafting well-written press releases and promotional material.
- Hard working and energetic in taking on and completing tasks.
- Precise and meticulous in their approach to work.

Interviews will be held on a rolling basis.

Start Date: Immediate

Please send a covering letter outlining how you meet the specification along with your CV to jobs@riskcontrollimited.com