

Graduate Business Development and Marketing Role at Risk Consultancy

A dynamic, well-organised and ambitious business development person is sought by an entrepreneurial risk management software and quantitative consulting company.

You will work closely within a small team exploiting our excellent existing contacts to generate new leads and following up and closing deals. You will report to and work closely with our MD.

Working within a team, your assignment will be to develop market opportunities, both in Europe and further afield, for our consulting services and software.

This will involve preparing pitches and marketing material, visiting clients to discuss their needs, devising and implementing email shots, initiating and following up contacts with potential clients and performing pre-sales analysis.

Remuneration depends on experience and is competitive.

Required characteristics:

- You should have a 2.1 or higher BA/BSc from a leading university
- You must have excellent communication and interpersonal skills
- You must be highly literate and capable of drafting marketing material
- You should have a keen interest in business and business strategy
- You must be energetic and resilient in taking on and completing tasks and flexible and positive in attitude

Desirable characteristics:

- Advanced study or industry experience in finance and risk management
- Knowledge, experience or interest in regulatory affairs
- MSc or higher qualifications

If you are interested, please email a detailed CV and cover letter to admin@riskcontrollimited.com